

## 2007 Top 50 Retailers

1. AmeriGas
2. Ferrellgas Partners LP
3. Heritage Propane
4. Suburban Propane Partners LP
5. Cenex Propane
6. Inergy LP
7. GROWMARK System
8. MFA Oil Co.
9. Liberty Propane
10. Southern States Cooperative
11. Blossman Gas Inc.
12. United Propane Gas
13. Lakes Gas Co.
14. Paraco Gas Corp.
15. Eastern Propane Gas
16. The Gas Company LLC
17. Griffith Energy
18. Federated Co-ops Inc.
19. Valley National Gases LLC
20. Sharp Energy
21. Herring Gas Co. Inc.
22. Thompson Gas & Electric Service Inc.
23. Scott Petroleum Corp.
24. Delta Liquid Energy
25. Anderson's Propane
26. Penn Fuel Propane LLC
27. G&B Energy
28. Gas Incorporated
29. EnergyUnited Propane LLC
30. Legacy Propane
31. Burkardt's LP Gas
32. Milton Propane
33. Hamilton Energy
34. South Alabama Gas
35. Northwest Propane Gas Co.
36. E.O. Sharp Butane Co. Inc.
37. Florida Public Utilities Co.
38. Superior Gas Inc.
39. Cooperative Propane Inc.
40. Lindens Propane Inc.
41. Southern LP Gas Inc.
42. Enderby Gas Inc. (dba Bishop Energy)
43. Consolidated Energy Co. LLC
44. Marsh LP Gas
45. H&H Gas
46. Hotflame Gas Co.
47. Porco Energy Corp.
48. ELLCO Industries Inc./Little River Corp.
49. Tri-State Propane
50. Blue Flame Gas Co.

# Retailers Rankings



*Profiles of the largest  
propane retail marketers  
in the United States*

### 1 AmeriGas

P.O. Box 965  
Valley Forge, PA 19482  
Phone: 610-337-7000 • Fax: 610-992-3242  
*Web site: [www.amerigas.com](http://www.amerigas.com)*

Founded: 1959  
Owners: Publicly held  
Outlets: 629  
States: 48  
Customers: 1,300,000  
**2007 fiscal year retail gallons:**  
1,006,676,600  
2007 fiscal year wholesale gallons:  
117,356,633  
Employees: 6,367  
Bobtails: 2,627  
Transports: 534  
Storage volume: N/A  
Acquisitions: 5  
Gallons acquired: 47,000,000  
Fiscal year ends: 9-30-07

**Officers:** John Walsh, chairman; Eugene V.N. Bissell, president and CEO; Richard W. Fabrizio, vice president of information technology & CIO; Robert W. Krick, vice president and treasurer; William J. Stanczak, controller and chief accounting officer; William D. Katz, vice president of human resources; Jerry E. Sheridan, vice president of finance and CFO; David L. Lugar, vice president of supply and logistics; Carey M. Monaghan, vice president of sales and marketing; Joseph Powers, vice president of AmeriGas cylinder exchange; Randy A. Hannigan, vice president, field operations; John S. Iannarelli, vice president, business re-engineering.

### 2 Ferrellgas Partners LP

7500 College Blvd., Suite 1000  
Overland Park, KS 66210  
Phone: 913-661-1500  
E-mail: [information@ferrellgas.com](mailto:information@ferrellgas.com)  
*Web site: [www.ferrellgas.com](http://www.ferrellgas.com)*

Founded: 1939

Owners: Publicly held

Outlets: 147

States: 50 states, District of Columbia and Puerto Rico

Customers: more than 1,000,000

**2007 fiscal year retail gallons:** 804,732,000

2007 fiscal year wholesale gallons: N/A

Employees: 3,550

Bobtails: 1,905

Transports: 307

Storage volume: N/A

Acquisitions: 9

Gallons acquired: N/A

Fiscal year ends: 7-31-07

**Officers:** James E. Ferrell, chairman and CEO; Stephen L. Wambold, president and chief operating officer; Kevin T. Kelly, senior vice president and CFO; Tod D. Brown, vice president, Blue Rhino; Gene D. Caresia, vice president, human resources; Richard V. Mayberry, vice president, operations; J. Ryan VanWinkle, vice president, finance and corporate development.

Operations personnel: Micah Redman, vice president, East Division; Randy Schott, vice president, West Division; James Campbell, vice president, South Region; Steve Faacks, vice president, Great Lakes Region; Ray Galan, vice president, Southwest Region; Joseph Pischke, vice president, Northern Plains Region; Tim Sayers, vice president, Northeast Region; Pat Walsh, vice president, Midwest Region; Joe Westby, vice president, Northwest Region; Jay Yarbrough, vice president, Southeast Region.

### 3 Heritage Propane

5000 Sawgrass Village Circle, Suite 4  
Ponte Vedra Beach, FL 32082  
Phone: 904-280-1996 • Fax: 904-280-8107  
E-mail: [dmclean@heritagepropane.com](mailto:dmclean@heritagepropane.com)  
*Web site: [www.heritagepropane.com](http://www.heritagepropane.com)*  
Founded: 1989

Owners: Energy Transfer Partners LP (ETP: NYSE)

Outlets: 447

States: 41

Customers: more than 1,000,000

**2007 fiscal year retail gallons:** 604,268,495

2007 fiscal year wholesale gallons: 12,953,996

Employees: 4,400

Bobtails: 1,891

Transports: 57

Acquisitions: 10

Gallons acquired: 23,000,000

Fiscal year ends: 8-31-07

**Officers:** Energy Transfer Partners LP: Kelcy L. Warren, chairman and CEO, Energy Transfer Partners LP; Brian Jennings, CFO, Energy Transfer Partners LP; R.C. Mills, president, Heritage; David Riggan, VP and CFO, Heritage; Karen Z. Hicks, VP administration and controller, Heritage. Heritage Propane management: William G. Powers Jr., senior VP and COO, eastern U.S.; R. Paul Grady, senior VP and COO, western U.S.; Eric Beatty, general counsel; Mark A. Darr, Steve Sheffield, Van Peterson, Phil Comstock, VP operations; T.D. "Tom" Stikeleather, VP operations and business development, MetroLift Propane; George Palmer, president, Heritage Energy Resources; David Stroupe, VP business development; Peter Swift, Bill Cody, VP supply; Jerry W. Lucas, VP safety & technical training; Pat West, VP marketing & sales; Bruce Kiser, VP of information technology.

VPs and regional managers: Alan Wells, Bill Kiefer, Bill Tate, Blaine Cronn, Bob Fritz, Bob Hill, Bob Melick, Bob Spaniel, Bob Young, Bryan Bradshaw, Carl Weeks, Cody Savage, Dale Burgess, Don Kendall, Doug Ouweleen, Eddie Julian, Gregg Falberg, Jane Stroupe, Jeff Stevens, Jim Gunnink, Jim Hamilton, Jim Mohnach, Joe Rosengrant, John Holland, Larry Messerli, Lloyd Pope, Mike Hainlin, Mike Hart, Mike Jinks, Mike Kinney, Paul Von Ranzow, Ryan Poole, Sean Daugherty, Steve Watson, Tommy Manion, Tony Provencio, Tony Slayden, Trip Timberlake, Wayne Canary.

#### **4 Suburban Propane Partners LP**

240 Route 10 West, P.O. Box 206

Whippany, NJ 07981

Phone: 973-887-5300 • Fax: 973-515-5994

*Web site: [www.suburbanpropane.com](http://www.suburbanpropane.com)*

Founded: 1928

Owners: Publicly held

Outlets: 300

States: 30

Customers: 1,000,000

**2007 fiscal year retail gallons:** 432,500,000

2007 fiscal year wholesale gallons: 42,900,000

Employees: 3,100

Bobtails: 948

Transports: 11

Storage volume: 22,000,000 gallons

Acquisitions: 0

Fiscal year ends: 9-29-07

**Officers:** Mark A. Alexander, CEO; Michael J. Dunn Jr., president; Michael A. Stivala, CFO and chief accounting officer; A. Davin D'Ambrosio, vice president and treasurer; Paul Abel, vice president, general counsel and secretary; William E. Anderson, Northeast area vice president; Mark Anton II, vice president of business development; Steven C. Boyd, Southeast and West area vice president; Douglas T. Brinkworth, vice president of product supply; Michael M. Keating, vice president of human resources and administration; Mark Wienberg, vice president of operational planning and analysis; Michael A. Kuglin, controller.

#### **5 Cenex Propane**

5500 Cenex Drive, Mail Station #585

Inver Grove Heights, MN 55076

Phone: 800-852-8186, ext. 8428

Fax: 651-355-8499

E-mail: [andy.arendt@chsinc.com](mailto:andy.arendt@chsinc.com)

*Web site: [www.chsinc.com](http://www.chsinc.com)*

Founded: 1931

Owners: CHS Inc.

Outlets: 1,619

States: 42

Customers: 515,360

**2007 fiscal year retail gallons:** 405,893,515

2007 fiscal year wholesale gallons:

160,679,188

Employees: 6,910

Bobtails: 1,904

Transports: 365

Storage volume: N/A

Acquisitions: 0

Fiscal year ends: 8-31-07

**Officers:** Leon Westbrook, COO; Darin Hunhoff Sr., vice president, propane marketing.

Managers: Monte Rockow, director of supply; Steve Secory, director, national sales; Ron Jessen, sales team leader, East; Alan Groene, sales team leader, West; Andy Arendt, director, propane marketing and equipment.

#### **6 Inergy LP**

Two Emanuel Cleaver II Blvd., Suite 200

Kansas City, MO 64112

Phone: 816-842-8181 • Fax: 816-471-3854

E-mail: [info@inergyservices.com](mailto:info@inergyservices.com)

*Web site: [www.inergypropane.com](http://www.inergypropane.com)*

Founded: 1996

Owner: Publicly held

Outlets: 321

States: 28

Customers: 700,000

**2007 fiscal year retail gallons:** 373,020,000

2007 fiscal year wholesale gallons:

383,900,000

Employees: 2,971

Bobtails: 1,192

Transports: 625

Storage volume: 32,200,000 gallons

Acquisitions: 13

Gallons acquired: 19,700,000

Fiscal year ends: 9-30-07

**Officers:** John J. Sherman, president and CEO; Phillip L. Elbert, chief operating officer and president Inergy Propane; R. Brooks Sherman Jr., executive vice president and CFO; Andrew L. Atterbury, senior vice president, corporate development; Carl A. Hughes, senior vice president, business development; William R. Moler, senior vice president, natural gas midstream; Laura L. Ozenberger, senior vice president, general counsel; Michael J. Campbell, vice president and treasurer; Jay Cates, vice president, South region propane operations; William C. Gautreaux, vice president, supply and wholesale marketing; Tom Haiar, vice president, Midwest region propane operations; Ted Jeffcoat, vice president, East region propane operations; Richard C. Kreul, vice president, Inergy Services; Tucker Perkins, director, business development; John Simcox, director, business development; Stan A. Ross, vice president, corporate controller. Managers: Dave Bertelsen, Steve Boyle, Chris Cafarella, Jim Cross, James Devens, Joe Donnell, Dave Feheley, Gary Komosa, Dan Manson, Jim McSweeney, Steve Merhar, John Miller, Ed Moreno, Bruce Tripp, Mike Vaughn, Dave Wright, division presidents; Tom Wright, director, fleet management.

#### **7 GROWMARK System**

1701 Towanda Ave.

Bloomington, IL 61702

*Continued on page 30*

Continued from page 29

Phone: 309-557-6000 • Fax: 309-557-7145

E-mail: [mailus@growmark.com](mailto:mailus@growmark.com)

Web site: [www.growmark.com](http://www.growmark.com)

Founded: 1927

Owners: Farmer Cooperative

Outlets: N/A

States: 14

Customers: N/A

**2007 fiscal year retail gallons:** 236,150,125

2007 fiscal year wholesale gallons: 15,471,456

Employees: N/A

Bobtails: N/A

Transports: N/A

Storage volume: N/A

Acquisitions: 2

Gallons acquired: N/A

Fiscal year ends: 8-31-07

**Officers:** Bill Davison, CEO; Steve Barwick, vice president, corporate marketing and operations; Dan Kelly, chairman of the board and president. Operations personnel: Shelly Kruse, energy division manager; Brian Koenig, director of marketing and business development; Marion Ertmer, manager, propane marketing.

## 8 MFA Oil Co.

One Ray Young Drive

Columbia, MO 65205-0519

Phone: 573-442-0171 • Fax: 573-876-0321

E-mail: [tmay@mfaoil.com](mailto:tmay@mfaoil.com)

Web site: [www.mfaoil.com](http://www.mfaoil.com)

Founded: 1929

Owners: Farmers Cooperative

Outlets: 117

States: 5

Customers: 115,000

**2007 fiscal year retail gallons:** 89,750,000

2007 fiscal year wholesale gallons: N/A

Employees: 391

Bobtails: 282

Transports: 30

Storage volume: 6,250,000 gallons

Acquisitions: 3

Gallons acquired: 4,400,000

Fiscal year ends: 8-31-07

**Officers:** Jerry Taylor, president; Jim Belcher, senior vice president, administration; Melvin Schebaum, vice president, supply and distribution. Operations personnel: David Dunlap, East region sales manager; James Greer, West region sales manager; Bob Barton, Butch Burlbaugh, Joe Case, Jeff Goodwin, Barry Oden, Floyd Ouder Kirk, Paul Romine, Kenny Steeves and Clayton Uther, district managers; Dick Tuinstra, propane safety manager; Tom May, director of marketing; Larry Fick, director of business development.

## 9 Liberty Propane

10740 Nall Avenue, Suite 201

Overland Park, KS 66211

Phone: 913-648-1588 • Fax: 913-648-5105

E-mail: [kmisemer@libertypropane.net](mailto:kmisemer@libertypropane.net)

Web site: [www.libertyenergypartners.com](http://www.libertyenergypartners.com)

Founded: 2003

Owner: Privately held

Outlets: 41

States: 11

Customers: 106,000

**2007 fiscal year retail gallons:** 74,000,000 (annualized)

2007 fiscal year wholesale gallons: 0

Employees: 340

Bobtails: 182

Transports: 15

Storage volume: 4,408,150 gallons

Acquisitions: 8

Gallons acquired: 9,400,000 (annualized)

Fiscal year ends: June 30, 2007

**Officers:** Kent A. Misemer, CEO; Larry A. Weinstein, CFO; Boyd H. McGathey, COO; Steven R. Dykeman, vice president, business development; David T. Cunningham, director of acquisitions.

Continued on page 32

Continued from page 30

Operations personnel: John Robert Mattocks, president, Jenkins Group; Ronald M. Munyon, vice president, Mid-Atlantic region; James R. Davis, vice president, West region; Bruce Jones, vice president, East region; Wayne A. Terpstra, director of safety.

### **10 Southern States Cooperative**

6606 West Broad St.  
Richmond, VA 23230  
Phone: 804-281-1000 • Fax: N/A  
*Web site: [www.southernstates.com](http://www.southernstates.com)*  
Founded: 1923  
Owners: Farmers Cooperative  
Outlets: 84

States: 6  
Customers: 85,300  
**2007 fiscal year retail gallons:** 71,841,000  
2007 fiscal year wholesale gallons: N/A  
Employees: 415  
Bobtails: 170  
Transports: N/A  
Storage volume: N/A  
Acquisitions: N/A  
Fiscal year ends: 6-30-07  
**Officers:** Tom Scribner, CEO; Leslie Newton, CFO; Wesley Wright, COO.  
Operations personnel: Ray Works, vice president, petroleum; Tracy Amburgey, director, supply and distribution; Greg Flint, propane supply and distribution; David Shea, controller.

### **11 Blossman Gas Inc.**

P.O. Box 1110, 809 Washington Ave.  
Ocean Springs, MS 39564  
Phone: 228-872-8900 • Fax: 228-875-9307  
E-mail: [info@blossmangas.com](mailto:info@blossmangas.com)  
*Web site: [www.blossmangas.com](http://www.blossmangas.com)*  
Founded: 1951  
Owners: Blossman family and employees  
Outlets: 67  
States: 8  
Customers: 120,299  
**2007 fiscal year retail gallons:** 70,588,151  
2007 fiscal year wholesale gallons: 0  
Employees: 650  
Bobtails: 185  
Transports: 0  
Storage volume: 3,500,000 gallons  
Acquisitions: 0  
Fiscal year ends: 6-30-07  
**Officers:** John Blossman, chairman; Stuart Weidie, president and CEO; Al Allen, senior vice president; Jessie Johnson, vice president of sales and marketing; David Reynolds, chief operations officer; Randy Doyle, chief financial officer.  
Operations personnel: Mark Denton, Scott Sturdivant, Todd Reinke and Scott Prewitt, regional vice presidents; Henry Bodie, vice president of business development; Don Singleton, safety and training director; Marty Beech, IT director; Karen Zwerg, accounting manager.

### **12 United Propane Gas**

P.O. Box 2450, 4200 Cairo Road  
Paducah, KY 42002  
Phone: 270-442-5557 • Fax: 270-444-6380  
E-mail: [info@upgas.com](mailto:info@upgas.com)

Web site: [www.unitedpropanegas.com](http://www.unitedpropanegas.com)

Founded: 1953

Owners: Privately held

Outlets: 54

States: 9

Customers: 200,000

**2007 fiscal year retail gallons:**

65,000,000

2007 fiscal year wholesale gallons: 0

Employees: 400

Bobtails: 300

Transports: 65

Storage volume: 5,000,000 gallons

Acquisitions: 0

Fiscal year ends: 5-31-07

**Officers:** E. Small, president; C. Small, vice president; E. Gibson, general counsel; K. Willie, CFO; K. Hite, IT.

Operations personnel: D. Walsh, plant operations; K. Walker, general manager; W. VanWyck, general manager; J. Jackson, safety.

**13 Lakes Gas Co.**

655 S. Lake St.

Forest Lake, MN 55025

Phone: 651-464-3345 • Fax: 651-464-7467

E-mail: [info@lakesgasco.com](mailto:info@lakesgasco.com)

Founded: 1959

Owner: Howard Sargeant

Outlets: 46

States: 6

Customers: 78,500

**2007 fiscal year retail gallons:**

64,900,000

2007 fiscal year wholesale gallons:

73,000,000

Employees: 280

Bobtails: 131

Transports: 3

Storage volume: 5,400,000

Acquisitions: 3

Fiscal year ends: 6-30-07

**Officers:** Howard E. Sargeant, president; Steve Sargeant, vice president.

Operations personnel: Dave Anderson, Bill Brown, Steve Forristall, Roger Varilek.

**14 Paraco Gas Corp.**

800 Westchester Ave.

Rye Brook, NY 10573

Phone: 914-250-3700 • Fax:

914-251-9444

E-mail: [mg@paraco-gas.com](mailto:mg@paraco-gas.com)

Web site: [www.paracogas.com](http://www.paracogas.com)

Founded: 1968

Owner: Armentano family

Outlets: 20

States: 7

Customers: 70,000

**2007 fiscal year retail gallons:**

36,700,000

2007 fiscal year wholesale gallons:

2,990,000

Employees: 275

Bobtails: 68

Transports: N/A

Storage volume: 1,030,000 gallons

Acquisitions: 3

Gallons acquired: 3,000,000

Fiscal year ends: Rolling 12

months

**Officers:** Pat Armentano, chairman; Joseph Armentano, CEO; John Armentano, vice president, acquisitions; Michael Gioffre, vice president, sales and marketing; Mark Zimora, vice president, operations; Charles Schwartz, CFO.

**15 Eastern Propane Gas**

28 Industrial Way

Rochester, NH 03867

Phone: 603-332-2080 • Fax:

603-335-0545

E-mail: [jtaylor@eastern.com](mailto:jtaylor@eastern.com)

Web site: [www.eastern.com](http://www.eastern.com)

Founded: 1932

Owner: Charles Vernon Clement III

Outlets: 7

States: 5

Customers: 75,000

**2007 fiscal year retail gallons:**

35,500,000

2007 fiscal year wholesale gallons:

17,000,000

Employees: 330

*Continued on page 34*

*Continued from page 33*

Bobtails: 80

Transports: 5

Storage volume: 2,100,000 gallons

Acquisitions: 0

Fiscal year ends: 6-30-07

**Officers:** Charles V. Clement III, president and CEO; Jeffrey Taylor, executive vice president and COO; Peter W. Gowell, CFO and senior vice president, finance; Paul Daniels, vice president, retail operations; Brian Boudreau, vice president, human resources and risk management; Denis Gagne, vice president, wholesale; Kathy Ford, vice president, customer care.

Managers: Jeff Dillion, Rochester, N.H.; Jim Blake, Danvers, Mass.; Mike Schlosser, Winchendon, Mass.; William Massey, Loudon, N.H.; Bernie Moore, Hudson, N.H.; Chuck Gilbert, Franklin, Mass.; Rick Sanborn, IT manager.

#### **16 The Gas Company LLC**

P.O. Box 3000

Honolulu, HI 96802-3000

Phone: 808-535-5900 • Fax: 808-535-5944

*Web site:* [www.hawaiigas.com](http://www.hawaiigas.com)

Founded: 1904

Owners: Macquarie Infrastructure Co.

Outlets: 7

States: 1

Customers: 32,656

**2007 fiscal year retail gallons:** 31,600,000

2007 fiscal year wholesale gallons: N/A

Employees: 313

Bobtails: 36

Transports: 7

Storage volume: 2,400,000 gallons

Acquisitions: 0

Fiscal year ends: 12-31-07

**Officers:** Jeffrey M. Kissel, president and CEO. Operations personnel: Thomas Young, VP, operations; Charles Calvet, manager, engineering; Craig Furuta, manager, LPG supply and distribution; Robert Miyasaki, manager, gas technology; Roy Yoshimoto, manager, transmission and distribution; Lance Lam, division manager, Neighbor Islands; Marvin Min, branch manager, east Hawaii; Mustafa Demirbag, branch manager, Maui County; Richard Gonzalez, assistant

branch manager, west Hawaii; Glen Takenouchi, branch manager, Kauai.

#### **17 Griffith Energy**

760 Brooks Ave.

Rochester, NY 14619

Phone: 585-328-3930 • Fax: 585-328-7114

E-mail: [dpipemi@griffithenergy.com](mailto:dpipemi@griffithenergy.com)

*Web site:* [www.griffithenergy.com](http://www.griffithenergy.com)

Founded: 1922

Owner: Private ownership

Outlets: 28

States: 3

Customers: 102,000

**2007 fiscal year retail gallons:** 30,822,342

2007 fiscal year wholesale gallons:

275,000,000

Employees: 548

Bobtails: 83

Transports: 42

Storage volume: 20,713,000 gallons

Acquisitions: 0

Fiscal year ends: 6-30-07

*Continued on page 36*

*Continued from page 34*

**Officers:** John Hamilton, president and CEO; Christian Modesti, CFO; William Pfeiffer, vice president, operations; Mark Turley, vice president, supply and wholesale; Mike Sayers, controller; Rob Sant, general counsel; Bruce Ruppert, corporate business development. Operations personnel: Dean Crocker, regional manager, WNY; Dan Goble, regional manager

CNY; Kevin Fuess, regional manager, NNY.

### **18 Federated Co-ops Inc.**

502 S. 2nd St.  
Princeton, MN 55371  
Phone: 763-389-2582 • Fax: 763-389-7499  
*Web site: [www.federatedcoops.com](http://www.federatedcoops.com)*  
Founded: 1942  
Owners: Federated Co-ops Inc.

Outlets: 21  
States: 2  
Customers: 33,800  
**2007 fiscal year retail gallons:** 27,800,000  
2007 fiscal year wholesale gallons: 700,000  
Employees: 78  
Bobtails: 56  
Transports: 7  
Storage volume: 1,430,000 gallons  
Acquisitions: 1  
Gallons acquired: 7,000,000  
Fiscal year ends: 12-31-07  
**Officers:** Jim Bartz, president; Abdon Peterson Jr., secretary.

### **19 Valley National Gases LLC**

P.O. Box 6628; 67 43rd St.  
Wheeling, WV 26003  
Phone: 304-232-1542 • Fax: 304-234-4464  
E-mail: [feedback@vngas.com](mailto:feedback@vngas.com)  
*Web site: [www.vngas.com](http://www.vngas.com)*  
Founded: 1957  
Owners: Caxton-Iseman Capital  
Outlets: 35  
States: 9  
Customers: 35,000  
**2007 fiscal year retail gallons:** 27,000,000  
2007 fiscal year wholesale gallons: N/A  
Bobtails: 65  
Transports: 0  
Storage volume: 1,000,000 gallons  
Acquisitions: 0  
Fiscal year ends: 6-30-07  
**Officers:** Michael Ziegler, CEO; Howard Hubert, president and COO; James Hart, CFO; Jerry Zehala, executive vice president.

### **20 Sharp Energy**

520 Commerce Street  
Salisbury, MD 21804  
Phone: 410-749-4147 • Fax: 443-260-1538  
E-mail: [sharp@chpk.com](mailto:sharp@chpk.com)  
*Web site: [www.chpk.com](http://www.chpk.com)*  
Founded: 1925  
Owners: Chesapeake Utilities Corp.  
Outlets: 8  
States: 4  
Customers: 35,000  
**2007 fiscal year retail gallons:** 23,000,000  
2007 fiscal year wholesale gallons: 5,000,000  
Employees: 144  
Bobtails: 39

*Continued on page 38*

*Continued from page 36*

Transports: 3

Storage volume: 2,250,000 gallons

Acquisitions: 0

Fiscal year ends: 12-31-07

**Officers:** S. Robert Zola, president.

Operations personnel: Ron Patrick, operations manager.

### **21 Herring Gas Co. Inc.**

P.O. Box 667, 33 Main St.

Meadville, MS 39653-0667

Phone: 601-384-5833 • Fax: 601-384-2205

E-mail: eherring@herringgas.com

Founded: 1946

Owner: Herring family

Outlets: 20

States: 2

Customers: 40,000

**2007 fiscal year retail gallons:** 18,087,000

2007 fiscal year wholesale gallons: N/A

Employees: 175

Bobtails: 75

Transports: 5

Storage volume: 1,658,000 gallons

Acquisitions: 0

Fiscal year ends: 9-30-07

**Officers:** Ed Herring, COB; Bob Kimbrough, CEO;

Dennis Walker, CFO; Jody Herring, president;

Matt Holt, MIS; Tommy Smallwood, fleet and safety manager.

Operations personnel: Eddie Stebbins, Don

Cavin, Tom Puckett.

### **22 Thompson Gas & Electric Service Inc.**

6708 Old National Pike

Boonsboro, MD 21713

Phone: 301-432-6611 • Fax: 301-432-7147

E-mail: rthomp1@thompsongas.com

*Web site: [www.thompsongas.com](http://www.thompsongas.com)*

Founded: 1946

Owners: James G. Thompson, J. Randall

Thompson

Outlets: 19

States: 9

Customers: 32,000

**2007 fiscal year retail gallons:** 16,000,000

2007 fiscal year wholesale gallons: 250,000

Employees: 175

Bobtails: 37

Transports: 0

Storage volume: 2,100,000 gallons

Acquisitions: 3

Gallons acquired: 2,000,000

Fiscal year ends: 6-30-07

**Officers:** J. Randall Thompson, president & CEO; G. Jeffery Kerns, executive vice presi-

dent; Tim Butler, regional vice president; Dan Steubing, vice president.

Managers: Mark Ruggiero, Whit Rooney and Bill Mayo, regional managers; Gary Nouse, distribution manager.

### **23 Scott Petroleum Corp.**

102 Main St.

Itta Bena, MS 38941

Phone: 662-254-9024 • Fax: 662-254-6660

E-mail: joey@scottpetroleuminc.com

*Web site: [www.scottpetroleuminc.com](http://www.scottpetroleuminc.com)*

Founded: 1935

Owner: Solon A. Scott Jr.

Outlets: 27  
States: 3  
Customers: 40,000  
**2007 fiscal year retail gallons:** 15,600,000  
2007 fiscal year wholesale gallons: N/A  
Employees: 200  
Bobtails: 57  
Transports: 6  
Storage volume: 2,400,000  
Acquisitions: 1  
Gallons acquired: 400,000  
Fiscal year ends: 12-31-07

**Officers:** Solon A. Scott Jr., president; Mike Tuttle, vice president; Donna Overby, secretary/controller.

Operations personnel: Vince McDaniel, credit manager; Joey Johnson, risk manager; Bobby Adams, C-store operations; Danny Holliman, fleet manager; David McCluskey, transport manager.

#### **24 Delta Liquid Energy**

1960 Ramada Drive  
Paso Robles, CA 93446  
Phone: 805-239-0616 • Fax: 805-239-1327  
E-mail: billp2@deltaliquidenergy.com  
*Web site: [www.deltaliquidenergy.com](http://www.deltaliquidenergy.com)*  
Founded: 1936

Owner: Frank and Marilyn Platz, Bill Platz, Cindy Belmont

Outlets: 11  
States: 1  
Customers: 20,000

**2007 fiscal year retail gallons:** 15,521,115  
2007 fiscal year wholesale gallons: 3,979,874  
Employees: 105  
Bobtails: 37  
Transports: 4  
Storage volume: 667,800 gallons  
Acquisitions: 0  
Fiscal year ends: 9-30-07

**Officers:** D. Frank Platz, CEO; William Platz, president; Cindy Belmont, secretary.  
Operations personnel: Robert Jacobs, VP retail OPS.

#### **25 Anderson's Propane**

1600 Clifty Highway  
Hindsville, AR 72738  
Phone: 479-789-5188  
Founded: 1988  
Owners: Don and Doug Anderson  
Outlets: 6  
States: 3  
Customers: 45,000

**2007 fiscal year retail gallons:** 15,220,980  
2007 fiscal year wholesale gallons: 0  
Employees: 80  
Bobtails: 33  
Transports: 5  
Storage volume: 990,000 gallons  
Acquisitions: 0  
Fiscal year ends: 12-31-07

**Officers:** Don Anderson, Rhonda Anderson,

Doug Anderson, Rick Criss.

#### **26 Penn Fuel Propane LLC**

2 N. Ninth St.  
Allentown, PA 18101  
Phone: 570-620-3353 • Fax: 570-620-3313  
E-mail: hjschmidt@pplweb.com  
Founded: 1950

*Continued on page 40*

Continued from page 39

Owners: PPL Corp.

Outlets: 11

States: 4

**2007 fiscal year retail gallons:** 13,941,000

2007 fiscal year wholesale gallons: 1,305,000

Employees: 78

Bobtails: 32

Transports: 0

Storage volume: 760,000 gallons

Acquisitions: 0

Fiscal year ends: 12-31-07

**Officers:** Robert Geneczko, president; Jack Preston, vice president.

Operations personnel: Herb Schmidt, LP division manager; Denise Browning, LP financial specialist; Beth Donovan, LP supervisor of administration/policy.

### **27 G&B Energy**

P.O. Box 811, 667 N. Bridge St.

Elkin, NC 28621

Phone: 336-835-3607 • Fax: 336-835-2117

E-mail: rcaudle@gbenergy.com

*Web site: [www.gbenergy.com](http://www.gbenergy.com)*

Founded: 1930

Owner: Family owned

Outlets: 7

States: 1

Customers: 23,000

**2007 fiscal year retail gallons:** 12,400,000

2007 fiscal year wholesale gallons: N/A

Employees: 105

Bobtails: 29

Storage volume: 510,000 gallons

Acquisitions: 0

Fiscal year ends: 4-30-07

**Officers:** Fred Eidson, owner, secretary/treasurer; Jeff Eidson, owner, president; Rick Caudle and Kelly Douglas, vice presidents.

Managers: Travis Brown, Kevin Campbell, Danny Hobson, Cecil Lawrence, Gary Hollifield and David Warren.

### **28 Gas Incorporated**

P.O. Box 1223, 107 Mattox Court

LaGrange, GA 30241

Phone: 706-885-9573 • Fax: 706-885-9720

Founded: 1947

Owners: N/A

Outlets: 15

States: 4

Customers: 24,000

**2007 fiscal year retail gallons:** 11,524,420

2007 fiscal year wholesale gallons: 2,037,000

Employees: 50

Bobtails: 3

Storage volume: 1,573,775 gallons

Acquisitions: 0

Fiscal year ends: 9-30-07

**Officers:** Betty Mattox, chairman; Ken Mattox Jr., CEO; Bob Hetzler, vice president, operations; Forest Shepherd, treasurer.

### **29 EnergyUnited Propane LLC**

567 Mocksville Highway

Statesville, NC 28625

Phone: 704-873-5241 • Fax: 704-832-0088

E-Mail: wayne.wilkins@energyunited.com

*Web site: [www.energyunited.com](http://www.energyunited.com)*

Founded: 2000

Outlets: 13

States: 2  
Customers: 28,000  
**2007 fiscal year retail gallons:** 9,600,000  
2007 fiscal year wholesale gallons: 0  
Employees: 90  
Bobtails: 42  
Storage volume: 828,000 gallons  
Acquisitions: 1  
Gallons acquired: 1,600,000  
Fiscal year ends: 12-31-07  
**Officers:** H. Wayne Wilkins, chief executive officer; Alec Natt, CFO.  
Operations personnel: Frank Perry, Boyce Cleary, Greg Guistadt, Richard Glander, Mac Hudgins, Dewey Jackson, Bernard Simmons and Randy Kraniak, market managers.

### **30 Legacy Propane**

13806 NE 199th Street  
Battle Ground, WA 98604  
Phone: 360-666-8600 • Fax: 360-666-4743  
E-mail: katchley@legacypropane.com  
Founded: 2002  
Outlets: 3

States: 4  
Customers: 11,000  
**2007 fiscal year retail gallons:** 8,000,000  
Employees: 35  
Bobtails: 17  
Transports: 0  
Storage volume: 90,000 gallons  
Acquisitions: 4  
Gallons acquired: 1,000,000  
Fiscal year ends: 12-31-07  
**Officers:** Ken Atchley, CEO/president; Gary Dennis, vice president/director; Rick Gilman, vice president; Brian Crawford, vice president.  
Operations personnel: Tim Collins, Lewis Rayburn, Cal Stockton, operations managers.

### **31 Burkardt's LP Gas**

12420 W. Penn Road  
Polo, IL 61064  
Phone: 815-946-3081 • Fax: 815-946-4031  
E-mail: bburkardt@frontiernet.net  
Founded: 1982  
Owners: Bill and Beverly Burkardt  
Outlets: 4

States: 1  
Customers: 5,500  
**2007 fiscal year retail gallons:** 7,428,430  
2007 fiscal year wholesale gallons: 12,000  
Employees: 19  
Bobtails: 10  
Transports: 0  
Storage volume: 233,000 gallons  
Acquisitions: 0  
Fiscal year ending: 9-30-07  
**Officers:** Bill Burkardt, president and general manager; Beverly Burkardt, secretary/treasurer, office manager, director of supply acquisition  
Operations personnel: Mike Faivre, general manager, service, supplies, purchasing; Paula Faivre, credit manager, accounts payable; Tom Dawson, dispatcher.

### **32 Milton Propane**

3992 E. Vincent St.  
Milton, WI 53563  
Phone: 608-868-9710 • Fax: 608-868-6786  
E-mail: jamdt@miltonpropane.com

*Continued on page 42*

Continued from page 41

Web site: [www.miltonpropane.com](http://www.miltonpropane.com)

Founded: 1967

Owner: John C. Arndt

Outlets: 6

States: 3

Customers: 9,122

**2007 fiscal year retail gallons:** 7,307,000

2007 fiscal year wholesale gallons: 0

Employees: 37

Bobtails: 16

Transports: 3

Storage volume: 588,000

Acquisitions: 0

Fiscal year ends: 12-31-07

Officer: John C. Arndt, president.

Operations personnel: Robb Horn, operations manager; Chuck Nolan, Jeff Schmidt, Chuck Metcalf, Nate Burg and Walt Wingo, branch managers.

### **33 Hamilton Energy**

4671 E. Washington

Hamilton, MI 49464

Phone: 888-GAS-2YOU • Fax: 269-751-5206

E-mail: [bfenton@hfb.com](mailto:bfenton@hfb.com)

Web site: [www.myhamiltonenergy.com](http://www.myhamiltonenergy.com)

Founded: 1920

Owner: Hamilton Farm Bureau Cooperative Inc.

Outlets: 2

States: 1

Customers: 9,500

**2007 fiscal year retail gallons:** 7,000,000

2007 fiscal year wholesale gallons: 0

Employees: 17

Bobtails: 8

Transports: 0

Storage volume: 240,000 gallons

Acquisitions: 0

Fiscal year ends: 12-31-07

**Officers:** Bob Fenton, CEO; Wade Blowers, CFO; Harvey Elgersma, CFO.

Managers: Kevin Kobbins and Pam Schut, division managers; Jeanine Courtright, customer service supervisor.

### **34 South Alabama Gas**

714 West Front St.

Evergreen, AL 36401

Phone: 251-578-2740 • Fax: 251-743-2045

E-mail: [wcaylor@southalabamagas.org](mailto:wcaylor@southalabamagas.org)

Web site: [www.southalabamagas.org](http://www.southalabamagas.org)

Founded: 1962

Owner: Municipality

Outlets: 13

States: 1

Customers: 40,000

**2007 fiscal year retail gallons:** 6,500,000

2007 fiscal year wholesale gallons: 1,000,000

Employees: 100

Bobtails: 25

Transports: 0

Storage volume: 1,200,000 gallons

Acquisitions: 1

Gallons acquired: 3,500,000

Fiscal year ends: 9-30-07

**Officers:** Mark Burgess, CEO; Dalton Campbell, CFO; Darryl Chunn, engineer.

Operations personnel: Wayne Caylor, division

superintendent.

### **35 Northwest Propane Gas Co.**

11551 Harry Hines Blvd.

Dallas, TX 75229

Phone: 972-247-6121 • Fax: 972-241-2555

E-mail: sales@northwestpropane.com

*Web site: www.northwestpropane.com*

Founded: 1946

Owners: Privately held

Outlets: 4

States: 1

Customers: 16,000

**2007 fiscal year retail gallons:** 6,414,000

2007 fiscal year wholesale gallons: 2,721,000

Employees: 43

Bobtails: 18

Transports: 5

Storage volume: 399,000 gallons

Acquisitions: 0

Fiscal year ends: 8-31-07

**Officers:** Jay B. Wood, president; Tim L. Wood, vice president; Jerry Hatzfeld, secretary/treasurer.

### **36 E.O. Sharp Butane Co. Inc.**

108 Main St.

Smithville, TX 78957

Phone: 512-237-2521 • Fax: 512-360-2648

E-mail: smckay@sharp-propane.com

*Web site: www.sharp-propane.com*

Founded: 1949

Owners: Michael D. Sharp Jr.

Outlets: 5

States: 1

Customers: 11,000

**2007 fiscal year retail gallons:** 6,376,970

2007 fiscal year wholesale gallons: 119,418

Employees: 48

Bobtails: 20

Transports: 0

Storage volume: 650,000 gallons

Acquisitions: 0

Fiscal year ends: 5-31-07

**Officers:** Michael D. Sharp Jr., CEO; Steve McKay, COO; Dennis Dukes, director of safety. **Managers:** Robert Hombeck, Fort Worth; Michael Bodine, Austin; Robert Trevino, Georgetown; Art Morales, Bryan/College Station; and David Collett, La Grange.

### **37 Florida Public Utilities Co.**

401 South Dixie Highway

West Palm Beach, FL 33401

Phone: 561-838-1767 • Fax: 561-833-8562

E-mail: mls@fpuc.com

*Web site: www.fpuc.com*

Founded: 1949

Owners: Public company

Outlets: 4

States: 1

Customers: 12,583

**2007 fiscal year retail gallons:** 6,316,186

2007 fiscal year wholesale gallons: 255,996

Employees: 357

Bobtails: 16

Transports: 0

Storage volume: 534,000 gallons

Acquisitions: 0

Fiscal year ends: 12-31-07

**Officers:** John T. English, president and CEO; C.L. Stein, senior vice president and COO; George W. Bachman, CFO. **Operations personnel:** Marc L. Schneidermann, director, corporate services; Barry E. Kennedy, general manager, south Florida division; Donald E. Kitner, general manager, central Florida division; Marc Cutshaw, general manager, northeast

Florida division; Marc S. Seagrave, director of marketing; Greg Blazina, propane supervisor, central Florida division; Keith Pomoroy, district manager, west Florida division; Randy Asselin, district manager, northeast Florida division.

### **38 Superior Gas Inc.**

P.O. Box 308

Roanoke, AL 36274

Phone: 334-863-2138 • Fax: 334-863-4950

E-mail: scgibill@yahoo.com

Founded: 1948

Owners: Rainer family

Outlets: 9

States: 3

**2007 fiscal year retail gallons:** 6,038,000

2007 fiscal year wholesale gallons: 0

Employees: 65

Bobtails: 30

Transports: 3

Storage volume: 1,246,000 gallons

Acquisitions: 0

Year ends: 1-31-07

*Continued on page 44*

*Continued from page 43*

**Officers:** James W. Rainer III, president; Anne Montgomery, vice president and secretary; Bill Montgomery, general manager.  
Operations personnel: Deke Foy, controller.

### **39 Cooperative Propane Inc.**

P.O. Box 878; 811-B West Bypass  
Andalusia, AL 36420

Phone: 334-428-2342 • Fax: 334-222-2331

E-mail: [benny.gay@powersouth.com](mailto:benny.gay@powersouth.com)

*Web site:* [www.cooperativepropane.com](http://www.cooperativepropane.com)

Founded: 1948

Owner: Cooperative Services Inc.

Outlets: 9

States: 2

Customers: 15,000

**2007 fiscal year retail gallons:** 6,000,000

2007 fiscal year wholesale gallons: 0

Employees: 52

Bobtails: 24

Transports: 0

Storage volume: 1,163,000 gallons

Acquisitions: 0

Fiscal year ends: 12-31-07

**Officers:** Benny Gay, general manager.

Operations personnel: David Marcum, controller.

### **40 Lindens Propane Inc.**

14219 LaGrange Road

LaGrange, OH 44050

Phone: 440-458-5155 • Fax: 440-458-5157

Founded: 1957

Owners: Philip and Holly Linden

Outlets: 2

States: 1

Customers: 6,500

**2007 fiscal year retail gallons:** 5,752,000

2007 fiscal year wholesale gallons: 0

Employees: 12

Bobtails: 7

Transports: 2

Storage volume: 180,000 gallons

Acquisitions: 0

Fiscal year ends: 8-31-07

**Officers:** Philip G. Linden, president; Holly M. Linden, secretary/treasurer.

Operations personnel: John Linden, plant and garage; Rick Hershey, service; Terri Seabold, office.

### **41 Southern LP Gas Inc.**

P.O. Box 1010, 512 E. Stillwell

De Queen, AR 71832

Phone: 870-642-2234 • Fax: 870-642-8282

E-mail: [ronmoore39@alltel.net](mailto:ronmoore39@alltel.net)

*Web site:* [www.southernlpgas.com](http://www.southernlpgas.com)

Founded: 1946

Owner: Lou Gray

Outlets: 13

States: 2

Customers: N/A

**2007 fiscal year retail gallons:** 5,155,663

2007 fiscal year wholesale gallons: 232,124

Employees: 63

Bobtails: 35

Transports: 0

Storage volume: 1,113,423 gallons

Acquisitions: 0

Fiscal year ends: 3-31-07

**Officers:** Lou Gray, CEO; Ron Moore, president;

*Continued on page 46*

Continued from page 44

Ray Still, vice president, operations; Cathy Sennett, vice president, administration; Julie Brown, secretary/treasurer.

Operations personnel: John Volner, district manager, Arkansas; Al Cadwallader, district manager, Louisiana.

#### **42 Enderby Gas Inc.**

(dba Bishop Energy)

P.O. Drawer 717

Gainesville, TX 76241-0717

Phone: 940-665-3457 • Fax: 940-665-8484

E-mail: jim@enderbygas.com

Web site: [www.enderbygas.com](http://www.enderbygas.com)

Founded: 1945

Owner: Jim Bishop

Outlets: 4

States: 2

Customers: 11,000

**2007 fiscal year retail gallons:** 5,080,489

2007 fiscal year wholesale gallons: 18,759,053

Employees: 65

Bobtails: 21

Transports: 20

Storage volume: 696,000 gallons

Acquisitions: 0

Fiscal year ends: 8-31-07

**Officers:** Jim Bishop, president; Ken Bishop, secretary-treasurer; Betty Jarrell, assistant secretary.

Operations personnel: Max Eubanks, Bishop Energy manager of distribution and supply; Raymond Johnson, branch manager, Krum, Texas; B.B. Reedy, branch manager, Sherman, Texas; Ronnie Clough, service manager.

#### **43 Consolidated Energy Co.**

910 Main Street

Jesup, IA 50648

Phone: 319-827-1211 • Fax: 319-827-3154

E-mail: [ddonlea@cecgas.com](mailto:ddonlea@cecgas.com)

Web site: [www.cecgas.com](http://www.cecgas.com)

Founded: 1999

Outlets: 8

States: 1

**2007 fiscal year retail gallons:** 4,889,306

2007 fiscal year wholesale gallons: 371,972

Employees: 9

Bobtails: 9

Transports: 0

Storage volume: 268,000 gallons

Acquisitions: 0

Fiscal year ends: 9-30-07

**Officers:** Peter Reinertsen, CEO; Dennis Donlea, COO; Jeff Rummel, CFO.

Operations personnel: Dennis Donlea, CFO; Doug Ollendieck, Jason Donlea, Rich Russel, Mark Hentges, managers.

#### **44 Marsh LP Gas**

253 Baileyton Road

Greeneville, TN 37745

Phone: 423-639-7226 • Fax: 423-639-8811

E-mail: [chris@marshpet.com](mailto:chris@marshpet.com)

Web site: [www.marshpet.com](http://www.marshpet.com)

Founded: 1966

Owner: S.W. Marsh

Outlets: 5

States: 4

Customers: 6,407

**2007 fiscal year retail gallons:** 4,758,000

Employees: 32

Bobtails: 11

Transports: 3

Storage volume: 270,000 gallons

Acquisitions: 0

Fiscal year ends: 12-31-07

**Officers:** Chris Marsh, CEO; S.W. Marsh, chairman.

Operations personnel: Larry O'Bryant, Rick Smith, Ben Raby, regional managers.

#### **45 H&H Gas**

80 N. Main St.

Windsor, NJ 08561

Phone: 609-448-3232 • Fax: 609-630-6031

E-mail: LHorow1443@aol.com

*Web site: [www.hhgas.com](http://www.hhgas.com)*

Founded: 1947

Owner: Horowitz

Outlets: 1

States: 2

Customers: 5,000

**2007 fiscal year retail gallons:** 3,900,000

Employees: 45

Bobtails: 12

Transports: 0

Storage volume: 162,000 gallons

Acquisitions: 0

Fiscal year ends: 12-31-07

**Officers:** Larry Horowitz, president; Kenneth Horowitz, vice president; Dustin Horowitz, secretary/treasurer

Operations personnel: Cynthia Horowitz, Patrick Lafleur.

#### **46 Hotflame Gas Co.**

136 U.S. Highway 41

Carney, MI 49812

Phone: 906-639-2122 • Fax: 906-639-2173

E-mail: [debbie.klingenmaier@semcoenergy.com](mailto:debbie.klingenmaier@semcoenergy.com)

Founded: 1945

Owner: SEMCO Energy Inc.

Outlets: 2

States: 2

Customers: 7,000

**2007 fiscal year retail gallons:** 3,500,000

2007 fiscal year wholesale gallons: 0

Employees: 12

Bobtails: 8

Transports: 1

Storage volume: 258,000 gallons

Acquisitions: 0

Fiscal year ends: 12-31-07

**Officers:** N/A

Operations personnel: Debbie Klingenmaier, office supervisor; Dennis Spehar, operations supervisor.

#### **47 Porco Energy Corp.**

1455 Route 9W, P.O. Box 910

Marlboro, NY 12542

Phone: 845-236-3600 • Fax: 845-236-7611

E-mail: [jporco@porcoenergy.com](mailto:jporco@porcoenergy.com)

*Web site: [www.porcoenergy.com](http://www.porcoenergy.com)*

Founded: 1954

Owner: Dominick & Joseph Porco

Outlets: 1

States: 4

Customers: 7,100

**2007 fiscal year retail gallons:** 3,500,000

*Continued on page 48*

*Continued from page 47*

2007 fiscal year wholesale gallons: 0

Employees: 36

Bobtails: 8

Transports: 0

Storage volume: 60,000 gallons

Acquisitions: 0

Fiscal year ends: 5-31-07

**Officers:** Dominick J. Porco, president; Joseph A. Porco, vice president, secretary, treasurer  
Managers: Gene Schumacher, oil manager; Gene Slater, cylinder exchange manager; Joe Wenz, service manager; Kristy Werba, service coordinator; Tom Grunstra, sales manager; Linda Heron, accounts manager; Michele Craig, credit manager; JB Winkler, delivery manager.

#### **48 ELLCO Industries Inc./ Little River Corp.**

P.O. Box 2188

Gastonia, NC 28053

Phone: 704-867-1291 • Fax: 704-867-5566

E-mail: ellco1@earthlink.net

Founded: 1940

Owner: Lowie family

Outlets: 7

States: 2

Customers: 8,200

**2007 fiscal year retail gallons:** 3,082,849

2007 fiscal year wholesale gallons: N/A

Employees: 43

Bobtails: 18

Transports: 0

Storage volume: 330,000 gallons

Acquisitions: 0

Fiscal year ends: 12-31-07

**Officers:** N.B. Lowie, CEO and president; Diane J. Mills, COO and vice president.

Operations personnel: John Norwood, general manager; Robin James, Charles Odom, Kenneth Perdue, Bobby Wood and Deborah Mundy, branch managers.

#### **49 Tri-State Propane**

13488 W. Highway 72

Hiwasse, AR 72739

Phone: 479-787-5400 • Fax: 479-787-5400

Founded: 1995

Owner: John and Julie Holloway

Outlets: 1

States: 1

Customers: 3,500

**2007 fiscal year retail gallons:** 2,846,000

2007 fiscal year wholesale gallons: 0

Employees: 12

Bobtails: 6

Transports: 0

Storage volume: 102,000 gallons

Acquisitions: 0

Fiscal year ends: 10-1-07

**Officers:** John Holloway, president; Julie Holloway, secretary.

#### **50 Blue Flame Gas Co.**

37 Elm St.

Hoosick Falls, NY 12090

Phone: 800-962-6200 • Fax: 518-686-9028

E-mail: aliporace@blueflamegasco.com

*Web site:* [www.blueflamegasco.com](http://www.blueflamegasco.com)

Founded: 1946

Owner: Liporace Family

Outlets: 3

States: 2

Customers: 7,000

**2007 fiscal year retail gallons:** 2,675,579

2007 fiscal year wholesale gallons: 4,471,000

Employees: 36

Bobtails: 8

Transports: 2

Storage volume: 138,000 gallons

Acquisitions: 0

Fiscal year ends: 12-31-07

**Officers:** Ralph Liporace, CEO; Andrew Liporace, president.

Operations personnel: John Gometz, general operations manager; Mike Eguair, general business manager.

#### **OTHER RESPONDENTS**

##### **51 TenBrook Sales Inc.**

Kokomo, IN

**2007 fiscal year retail gallons:** 2,516,342

##### **52 Curtis Rud Oil Co.**

New Salem, ND

**2007 fiscal year retail gallons:** 2,200,000

##### **53 AAA Propane Inc.**

Pagosa Springs, CO

**2007 fiscal year retail gallons:** 1,000,000

##### **54 Propane Discounters**

Fort Pierce, FL

**2007 fiscal year retail gallons:** 185,000 **LPG**